



BBCetc offers an array of pre-recorded webinars covering the SBIR/STTR programs and participating agencies' proposal requirements. Webinars run approximately 45-minutes or less. Once you access a webinar, it will be available to view for 90-days.

National Institutes of Health

NIH Part 1: Planning to write your Proposal

NIH Program Overview

Learn NIH SBIR/STTR Basics for Phase I, Phase II, FastTrack and Direct to Phase II with NIH specific registrations.

Identifying an Institute and Contacting NIH

Identifying the right NIH Institute and getting in touch with the right people at NIH.

Review Process

Find out what you need to know about the review process.

Contract Solicitation

Creating the successful NIH Contract Solicitation.

NIH Part 2: Proposal Preparations

Specific Aims

Preparing the NIH Specific Aims

Research Strategy

Preparing the Research Strategy

Biosketches

Preparing your Biosketches

Partnering and University Involvement

Partnering and University Involvement (subawards, fee for service, Consortium, LOC, Sub-Budgets, Sub-Budget Justification, Facilities, Equipment.)

Proposal Preparation Basics

Other Attachments (Project Summary, Project Narrative, Facilities, Equipment, Consortium, Resource Sharing Plans, Auth, LOS, Comm Plan, refer them to HSR and VA webinar, Select Agents, Multi-PI Plan, misc).

Human subjects & animal studies

Completing the human subject and animal studies sections.

Developing the Budget

Basics Elements of NIH Budget /Max NIH budget/Budget Justification.

NIH Part 3: Proposal Submission**Submitting (ASSIST)**

How to navigate ASSIST and the NIH submission process (AOR).

NIH Part 4: Post Submission**Resubmission**

How to understand your review (Summary Statement) and how to resubmit

Elements Required to Execute Award

Elements required to execute your award, including what JIT (Just In Time) means for you

Managing your award

Winning the award is just the start. How do you properly manage it?

National Science Foundation

NSF Part 1: Planning to write your Proposal**Overview**

NSF SBIR/STTR Program Overview.

Project Pitch

Planning your proposal and writing the right project pitch.

NSF Part 2: Proposal Preparation**Project Description**

Developing your project description.

Submission Documents

Supplementary documents you'll need and how to create them (letters of support, data management, etc.)

NSF Part 3: Proposal Submission**FastLane**

Step-by-step guide to submitting via the NSF FastLane system.

Department of Defense

DOD Part 1: Planning to Write your Proposal

Program Overview

Department of Defense Program Overview.

Communicating with DOD

How to effectively communicate with the DOD.

Special Programs

Learn about DOD SBIR/STTR Special Programs: AFWERX, SpaceWERX, SPARTN, xTech Search, SOFWERX, DARPA.

DOD Part 2: Proposal Preparation

Special Considerations

Tips to creating the best SBIR/STTR proposal, including special considerations such as ITAR and CMMC.

Commercialization Planning

Commercializing your innovation for DOD, including Phase III discussion.

DOD Part 3: Proposal Submission

Technical Volume 2

Submitting a DOD Technical Volume Proposal (Volume 2).

Cost Volume

Submitting a DOD Cost Volume Proposal (Volume 3, including how to submit cost to DSIP).

Forms and Attachments Proposal Submission

DOD DSIP Registration and proposal forms and attachments (Vol 1, 4, 5, 6) and how to register and submit on DSIP.

Department of Energy

DOE Part 1: Planning to write your proposal

Program Overview

This webinar provides an overview of DOE's SBIR and STTR programs, including how the two programs differ and what technologies and topics are of interest to DOE.

Proposal Essentials

Learn about the structure, policies, and procedures of DOE's SBIR/STTR programs, how to plan your project, collect necessary documents and write your proposal to meet reviewer expectations. Includes information on R&D and commercialization planning.

Post-Award Management Assistance

Post-Award Part 1: Budget

Fundamentals of a SBIR/STTR budget

Fundamentals of preparing an SBIR/STTR Budget.

Practical Strategies for Indirect Rate Development

Practical strategies for Indirect Rate Development.

Post-Award Part 2: Managing your Award

Government Audits

What you need to know about government audits.

QuickBooks & Compliance

Basic QuickBooks for SBIR/STTR Awardees and award monitoring to ensure compliance.

Policies & Procedures for SBIR/STTR Awardees

After the Award: Policies and procedures for SBIR/STTR awardees.

Commercialization for SBIR/STTR

Essentials of Commercialization

Essentials of Commercialization

Agency expectations for commercialization plans in your Phase I & II projects.

For further information please contact Amy Davis at Amy@bbcetc.com
734-930-9741 | info@bbcetc.com | www.bbcetc.com